



M. A. Mortenson Company
575 Peter Jefferson Parkway
Charlottesville, VA 22911

phone (434) 971-5480
fax (434) 971-5499
www.mortenson.com

August 17, 2010

Greg Smith
Design Electric
1307 Carlton Avenue
Charlottesville, VA 22902

**RE: MARTHA JEFFERSON HOSPITAL REPLACEMENT CAMPUS
CHARLOTTESVILLE, VIRGINIA**

SUBCONTRACTOR RECOMMENDATION

Dear Mr. Smith

This letter is to serve as a "without reservation" recommendation for the Electrical Contractor Services for your Virginia Tech projects.

Design Electric has to date been a shining star contractor for its work on The Martha Jefferson Hospital Replacement Campus. The project is a 'fast track' design by Kahler Slater with Ring & Duchateau as Electrical engineers. Design Electric is serving under a GMP negotiated contractor Contract.

As with all 'fast track' projects there are many holes that need to be addressed throughout the entire design period. The new hospital, with its unique design features has been a challenge for every participant in the delivery, with more than 1500 RFIs and 380 Construction Bulletins to date.

During the design and construction of the facility the clarifications, revisions and modifications were issued at a hectic rate. Design Electric never missed an opportunity to prove they were up to the challenge. Design Electric was able to accomplish this challenge with a well delivered use of B.I.M, in addition to a constant evaluation of budgeting analysis. With the use of these two items Design Electric has ensured the Owner a best value approach to all electrical activities regarding the project.

A handwritten signature in black ink, appearing to read "Michael Gleeson", with a long horizontal line extending to the right.

Michael Gleeson
Project Manager