



October 29, 2009

Ken Smith  
Design Electric  
PO Box 5772  
Charlottesville, VA 22905

Re: JMU CISAT Residence Hall III

Dear Ken,

This letter is to thank you and your company for your efforts on this project. Keith Casteel, Alan Bennett and the rest of the crew in the field were excellent to work with. They did a great job throughout this project and were a pleasure to have on site.

This job was a challenge for everyone involved. However, through the whole process we were able to count on Design to stay on top of things. I appreciate your flexibility when we asked you to bounce around to areas of the building that were ready. It was often out of sequence, but Keith and his crew were able to stay organized and continue to push forward. While we struggled with other subcontractors to maintain the project schedule, Design was never a concern. Keith was always prepared for the next step and clear about what needed to be complete for him to finish his part. When Keith went out for surgery, the transfer of responsibility to Alan was seamless. He was even willing to come in on his own time to take care of outstanding issues. I cannot tell you how much we appreciated his dedication.

Again, thank you for the efforts of your company on the Residence Hall Project. I look forward to working with Keith and his crew in the future.

Sincerely,

A handwritten signature in black ink, appearing to read "Seth Lind". The signature is fluid and cursive, with the first name "Seth" being more prominent than the last name "Lind".

Seth Lind  
Project Manager

cc: Thomas Moomaw





Brian Sullivan  
Design Electric  
P.O. Box 5772  
Charlottesville, VA 22905

December 11, 2008

Dear Brian

I want to take a moment to thank you for the efforts of your company and its employees on the Meriwether Lewis Elementary School HVAC Replacement.

I enjoyed working with everyone from your company on this project. Mark Laster did an excellent job on site. You were able to keep up with a tight schedule, and were flexible when other contractors struggled to keep the same pace.

I am confident that without the efforts of you and your field personnel, this project would not have been able to finish on time. As a result of your hard work, the owner is extremely pleased with the finished product.

Thanks again for the efforts of you and your employees toward making this a very successful project for Nielsen and the Albemarle County School Board.

Sincerely,

Seth Lind  
Project Manager





Ken Smith  
Design Electric  
1615 Jefferson Hwy Suite 110  
Fishersville, VA 22939

November 14, 2007

Dear Ken;

I want to take a moment to thank you for the efforts of your company and its employees on the Miller Hall Renovation project at JMU. As we near the completion of this project I was impressed by the performance of your employees. The owner has also been very pleased with the efforts of Design Electric. I have heard JMU comment numerous of times on how impressed they are with the progress and quality of work.

I have enjoyed working with both Rodney Hammer and Harold Via. I appreciate the efforts that they have made and the cooperative spirit demonstrated by these two individuals. The level of cooperation and team attitude on this project was exceptional. Rodney has gone above and beyond any expectations that we could possibly have had for any electrician on this project. Rodney, Harold and your guys in the field were very knowledgeable and great to work with.

Thanks again for the efforts of you and your employees toward making this a very successful project for Nielsen and James Madison University.

Sincerely,

Jacob Hull  
Project Manager