

SCOTT STADIUM EXPANSION
CARL SMITH CENTER
UNIVERSITY OF VIRGINIA

September 21, 1999

Mr. Ken Smith, President
Design Electric
1307 Carlton Ave.
Charlottesville, Va. 22901

Dear Ken:

With the successful completion of Phase II of the Carl Smith Center Expansion Project at Scott Stadium on 18 September I want to personally say thank you to you and your employees for the great support and demonstration of efficient and safe construction you provided. As the past months have shown, your company can meet critical completions no matter how tight the schedule is, and ability to work on a very crowded site was most necessary and appreciated by all. The football home opener on 18 September was a great success and you can be assured that your company deserves a big load of thanks for making it happen.

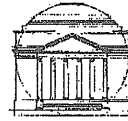
I was particularly pleased to see your supervisor's Greg Smith and Scott Bazzarre continue to support not only your contractual obligations but also to make sure that the extra effort and cooperative attitude was there to get the occupancy certificate and provide a quality product. Media coverage certainly was very positive and reflected well on the University and its' Athletic Programs.

Please pass this thank you on to all of your staff who worked on this project for their great efforts in meeting the substantial completion of Phase II. This project is putting the University of Virginia on the map regarding its athletic programs and will indeed provide us with a top 10 facility when we are completed next year. We look forward to your continuing efforts for the final completion of this project in Phase III and we wish you continued success on future bids at the University.

Well done!

Sincerely,

Richard B. Laurance, P.E.
Project Director
Carl Smith Center Expansion
At Scott Stadium



UNIVERSITY OF
VIRGINIA

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SCOTT STADIUM EXPANSION
CARL SMITH CENTER
UNIVERSITY OF VIRGINIA

September 15, 1998

Design Electric, Inc.
Attn: Kenny Smith, President
P.O. Box 5772
Charlottesville, Va. 22905

Dear Kenny:

I want to extend my personal thanks for the superb effort that you and your staff provided on the completion of the electrical work on the North end of Scott Stadium. Particularly impressive was the work of 3 of your employees, Bruce Shifflett, Jamie Mizley and Rick Yates whose "can do" attitude, to resolve the "unknowns" and ultimately make the 12 September game a great success. Your company has a great reputation and this was shown again on the job.

Thanks again for your help and we sincerely hope that you will be a successful bidder on other contracts on this continuing project. Your efforts were paramount to the University meeting its first major goal of the Stadium Expansion.

Well done.

Sincerely,

R.B. Laurance.
Director
Carl Smith Center Expansion at Scott Stadium

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