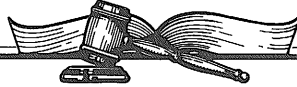


THE  
MICHIE COMPANY



LAW PUBLISHERS SINCE 1855

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804-972-7600

(All Correspondence)  
P.O. BOX 7587  
CHARLOTTESVILLE, VIRGINIA  
22906-7587

April 17, 1989

Mr. Kenny Smith  
Design Electric  
P.O. Box 5772  
Charlottesville, Virginia 22905

Dear Kenny:

The Michie Company has completed the move of all the printing and binding equipment to our new facility. Starting a new plant is generally a very frustrating experience; our move has been on schedule. All equipment is running satisfactorily.

The electrical hookups proceeded expeditiously; which was a major factor, enabling us to move with a minimum of problems.

We have found your electricians to be capable and cooperative. The quality of work is excellent and the prices have been reasonable.

It has been a pleasure working with you and with your competent personnel. We look forward to a continuing productive and pleasant relationship with your company.

Yours truly,

Robert O. Whaley  
Director of Manufacturing  
The Michie Company

ROW: ksh